

THE 2019 MECSC DEAL MAKING SESSIONS

What is MECSC DEAL MAKING SESSIONS?

It is a platform that provides a private venue to meet decision makers in the Shopping and Retail Industry during the Retail Congress.

How does it work?

The Dealer books a table or a VIP room with MECSC for 2 days, from 10am to 4pm. The table or room is used as a private meeting place for the Dealer and his invites. The Dealer needs to present a list to MECSC of companies he wants to meet and can also select from the list of attendees or membership database of MECSC. MECSC will then arrange an appointment to get them on the same table for 30 minutes or more. A total of 10 meetings can be arranged in two full days. Maximizing time to meet a year's work and meetings in only two days. The Dealer if he wishes can also use the area for his/her own internal meetings.

Who participates and attends?

All participants are decision makers both from the Dealers and Invites. MECSC will ensure that the proper designated person will be in attendance depending on the objective of the meeting: Franchise Operators, Shopping Centre and Retail Owners, Developers, Leasing Agents, Product & Service Providers and other stakeholders.

When and where will it be?

The Sessions, will be held in conjunction with the Retail Congress at Ritz Carlton DIFC, Dubai, United Arab Emirates on October 28 and 29, 2019. For Specific locations, please see Appendix A - Retail Congress Floor Plan.

2018 MECSC DEAL MAKING SPONSORS



PRICING AND RESERVATIONS

Please indicate your organization or company name: (Note that this will be reflected on your table tents)

Please indicate the name(s) of the participants from your side and their designation on the left blank.
On the right, please indicate their email and contact numbers.

Name	Designation	Phone number and email address
<hr/>	-	Mobile: <hr/> Email: <hr/>
<hr/>	-	Mobile: <hr/> Email: <hr/>
<hr/>	-	Mobile: <hr/> Email: <hr/>
<hr/>	-	Mobile: <hr/> Email: <hr/>

Additional notes you wish to add

General Information (The below details will not be shared with your invites):

Legal Company Name or as appears in the Tax Registration Number if based in U.A.E.

Company Address:

Telephone:

Email:

Important note:

- 1.) If based in U.A.E. please submit to MECSC your Tax Registration Certificate for Invoicing.
- 2.) Please submit to dealmaking@mecsc.org your list of companies you want to meet. Kindly indicate the purpose of the meeting to easily introduce you and request an appointment with the other party.

PRICING AND RESERVATIONS

VIP ROOMS - MEZZANINE AREA (Capacity: 10 Delegates)		2 FULL DAYS USD	STATUS
SALON 1	VIP EXCLUSIVE ROOM	6,000	OPEN
SALON 2	VIP EXCLUSIVE ROOM	6,000	SOLD
SALON 3	VIP EXCLUSIVE ROOM	6,000	SOLD
SALON 4	VIP EXCLUSIVE ROOM	6,000	SOLD
SALON 5	VIP EXCLUSIVE ROOM	6,000	OPEN
SALON 6	VIP EXCLUSIVE ROOM	6,000	SOLD

SHARED ROOMS - SAHAAB 1 & SAHAAB 2 (Capacity: 6 Delegates)		2 FULL DAYS USD	STATUS
SAHAAB 2 - Table 1	Table Only	1,800	SOLD
SAHAAB 2 - Table 2	Table Only	1,800	SOLD
SAHAAB 2 - Table 3	Table Only	1,800	SOLD
SAHAAB 1 - Table 4	Table Only	1,800	SOLD
SAHAAB 1 - Table 5	Table Only	1,800	SOLD
SAHAAB 1 - Table 6	Table Only	1,800	SOLD

Accepted by:

Name and Designation: _____

Signature: _____

VIP Rooms inclusive of:

1. Free Flowing Coffee and snacks.
2. Stationery will be provided.
3. Built in projectors (For VIP rooms only)
4. Internet Connection or WI-FI

For Booking, please indicate the room or location on the first column of the table here: _____.

DATE & COMPANY STAMP