



THE 2018 MECSC DEAL MAKING SESSIONS

October 29 to 30, 2018 in conjunction with the 2018 RECon MENA Conference, Exhibition and Gala Awards
At the Ritz Carlton - DIFC, Dubai, United Arab Emirates

What is MECSC DEAL MAKING SESSIONS?

It is a platform that provides networking and right connection for decision makers in the Shopping and Retail Industry. A private meeting arrangement for participants or hence forth known as the "Dealer" and their "Invites".

How does it work?

The Dealer books a table or a VIP room with MECSC for 2 days, from 10am to 4pm. The table or room is used as a meeting place for the Dealer and his invites. The Dealer needs to present a list to MECSC of companies he wants to meet. The Dealer can also select from the list of attendees or membership database of MECSC. MECSC will then arrange an appointment to get them on the same table for 25 minutes or more. A total of 20 meetings can be arrange in two full days. Maximizing time to meet a year's work and meetings in only two days. The Dealer if he wishes can also use the area for internal meetings during RECon MENA.

Who participates and attends?

All participants are decision makers both from the Dealers and Invites. MECSC will ensure that the proper designated person will be in attendance depending on the objective of the meeting: Franchise Operators, Shopping Centre and Retail Owners, Developers, Leasing Agents, Product & Service Providers and other stakeholders.

When and where will it be?

The Sessions, will be held in conjunction with the RECon MENA at Ritz Carlton DIFC, Dubai, United Arab Emirates on October 29 and 30, 2018. For Specific locations, please see Appendix A - RECon MENA Floor Plan.

What to expect, How will you benefit?

At the MECSC, we will be the bridge to connect you to the right person and get deals done. We will assist you in getting a chance to meet targets or clients, which are hard to meet - either because they are based abroad or has always had a full schedule, making it hard to finalize an appointment. It is important that MECSC receives your list of targets, to set up the appointments.

How to Register?

Easy, just fill up the form on Page 2 and 3 then submit back to dealmaking@mecsc.org. If you have further questions, feel free to drop a call to Justin Espiritu at +971 54 3208 359.

PRICING AND RESERVATIONS

Please indicate your organization or company name: (Note that this will be reflected on your table tents)

Please indicate the name(s) of the participants from your side and their designation on the left blank. On the right, please indicate their email and contact numbers.

Name	Designation	Phone number and email address
<hr/>	-	Mobile: <hr/> Email: <hr/>
<hr/>	-	Mobile: <hr/> Email: <hr/>
<hr/>	-	Mobile: <hr/> Email: <hr/>
<hr/>	-	Mobile: <hr/> Email: <hr/>

Additional notes you wish to add

General Information (The below details will not be shared with your invites):

Legal Company Name or as appears in the Tax Registration Number if based in U.A.E.

Company Address:

Telephone:

Email:

Important note:

- 1.) If based in U.A.E. please submit to MECSC your Tax Registration Certificate for Invoicing.
- 2.) Please submit to dealmaking@mecsc.org your list of companies you want to meet. Kindly indicate the purpose of the meeting to easily introduce you and request an appointment with the other party.





PRICING AND RESERVATIONS

VIP ROOMS - MEZZANINE AREA (Capacity: 10 Attendees or 5 Attendees per party)		2 FULL DAYS		STATUS
		USD		
SALON 1	VIP EXCLUSIVE ROOM	6,000		Reserved
SALON 2	VIP EXCLUSIVE ROOM	6,000		GLA
SALON 3	VIP EXCLUSIVE ROOM	6,000		GLA
SALON 4	VIP EXCLUSIVE ROOM	6,000		Line Investment/ Lulu Group
SALON 5	VIP EXCLUSIVE ROOM	6,000		Available
SALON 6	VIP EXCLUSIVE ROOM	6,000		Unified Asset Property Management

SHARED ROOMS - SAHAAB 1 & SAHAAB 2 (Capacity: 6 Attendees or 3 Attendees per party)		2 FULL DAYS		STATUS
		USD		
SAHAAB 2 - Table 1	Table Only	1,800		Reserved
SAHAAB 2 - Table 2	Table Only	1,800		Saudi Bonyan / Al Rashid Group
SAHAAB 2 - Table 3	Table Only	1,800		YARDI Systems
SAHAAB 1 - Table 4	Table Only	1,800		Reserved
SAHAAB 1 - Table 5	Table Only	1,800		Available
SAHAAB 1 - Table 6	Table Only	1,800		Available

PARTITIONS - PRE-FUNCTION AREA (Capacity: 4 Attendees or 2 Attendees per party)		1 FULL DAY	2 FULL DAYS	STATUS
		USD		
PF Table 1	Table Only	600	1,000	Bursa Kebab EL Restaurant
PF Table 2	Table Only	600	1,000	Reserved
PF Table 3	Table Only	600	1,000	Reserved
PF Table 4	Table Only	600	1,000	Reserved
PF Table 5	Table Only	600	1,000	Available
PF Table 6	Table Only	600	1,000	Available
PF Table 7	Table Only	600	1,000	Available
PF Table 8	Table Only	600	1,000	Available
PF Table 9	Table Only	600	1,000	Available

* Rates are Exclusive of RECon MENA - Delegate Pass

Accepted by:

Name and Designation: _____

Signature: _____

VIP Rooms inclusive of:

1. Free Flowing Coffee and snacks.
2. Stationery will be provided.
3. Bulit in projectors (For VIP rooms only)
4. Internet Connection or WI-FI

For Booking, please indicate the room or location on the first column of the table here: _____.

DATE & COMPANY STAMP